

Inventory Planning Manager



Inventory Management

Category Management

Demand Forecasting

Stock Control

Inventory Analysis

36 years old
Driving License

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EXPERIENCES

Inventory Planning Manager

Derma Clinics - May 2022 to February 2025 - Full-time - Riyadh - Saudi Arabia



- ▶ Achieve the inventory target, improve the inventory quality of company's branches (6 Branches), maintain the shelf availability and store readiness.
- ▶ Analyze and update division replenishment parameters based on the review of the check points and feedbacks for the store inventory through the analysis of many factors (historical and forecasted sales, store space and store class...etc) to ensure store readiness, shelf availability, and distribution center capacity and store inventory target and quality.
- ▶ Analyze, respond and quantify replenishment activities and requests (promotion, supplier activities, commercial activities, sales requests, display...etc.) received from different stakeholders and update the division replenishment parameters accordingly to ensure store readiness, shelf availability, and distribution center capacity and store inventory target and quality.
- ▶ Sales Forecast and Replenishment Plan
- ▶ Improve Cash Flow : Proper management ensures that inventory turnover is optimized, preventing excess stock that ties up cash.
- ▶ Cost Savings: Understanding stock trends allows better utilization of existing stock, reducing costs and preventing unsold stock.
- ▶ Review vendor aging before payment.

Project Manager (System Implementation)

Derma Clinics - October 2024 to January 2025



- ▶ Module Implementation: Oversaw the successful implementation of key modules, including Finance, Inventory, Purchase, and Operations, ensuring integration and functionality across all areas.
- ▶ Continuous Improvement: Gathered feedback from users and stakeholders to identify areas for improvement and implemented necessary adjustments to enhance system functionality.
- ▶ Developed and delivered training programs for end-users to facilitate smooth system adoption.

Inventory Planning Manager

Jummar Medical Company - July 2020 to April 2022



- ▶ Create company's master list (Code, Name, UPC). and identify which items to be included in OPS list (Optimum Pharmacy Stock).
- ▶ Identifying categorization for every SKU (Type, Class,Brand, Vendor, Family, Category, sub-Category, Generic).
- ▶ Registration for new items (review registration license at SFDA, retail department's recommendation, categories availability, guarantee letter, pricing, coding and distribution).
- ▶ Create OPS for every pharmacy (72 pharmacies) regarding to pharmacy's (location, sales, space and class) to achieve availability, variety and visibility.
- ▶ Conduct field visits to stores based on visits schedule in order to validate the replenishment parameters, to enhance the communication and gather feedback to develop the corrective actions.
- ▶ Generate purchase request regarding to OPS, covered duration and current stock (PHS' Stock and warehouse's stock).
- ▶ Follow up FIFO at warehouse and pharmacies.
- ▶ Activate Interstationary transfers to minimize (expiry value and over stock).
- ▶ Rinsing Non-Master items from pharmacies and warehouse.
- ▶ Identify recall and non-recall items.

Area Manager

Modern Care Pharmacies - September 2019 to June 2020



- ▶ Lead and supervise pharmacies teams to achieve area sales budget & area budget of profitable items' sales.
- ▶ Re-Enforce Company Reputation through ensuring Pharmacies' compliance with regulatory requirements (awareness, follow up, reporting ...), Follow up the availability of items and transfer Items between pharmacies to ensure the maintaining of the optimum stock.
- ▶ Ensure store readiness through following up of maintenance issues, POS, SPAN. , Manage visual merchandiser to assure the implementation of merchandise activities (repricing, promotions, in store activities....).

Reviewing E-Claims

Saudi Tadawi Health Care Company - October 2018 to December 2018



- ▶ Reviewing rejected E-claims from bupa and re-submit claims after fixing it's issues.
- ▶ Reporting E-claim's issues and solutions to pharmacists to avoid further rejection.

E-Commerce Manager (Online store at Souq.com)

Saudi Tadawi Health Care Company - March 2017 to February 2018



- ▶ Conducted competitive analysis on Souq.com by studying competitors' items, pricing strategies, and promotional offers.
- ▶ Managed the selection and uploading of products to the e-shop, ensuring accurate details such as product names, images, descriptions, and usage instructions.
- ▶ Oversaw inventory management by coordinating orders from my location, the main warehouse or arranging transfers from other pharmacies to maintain optimal stock levels.
- ▶ Monitored end-to-end order fulfillment processes, including processing, accepting, preparing, packing, and delivering shipments, while ensuring timely and efficient logistics coordination to meet customer expectations.

Pharmacist

Saudi Tadawi Health Care Company - May 2015 to August 2019



- ▶ Provided patients with pamphlets and verbal instructions about how to properly take, handle and store medications.
- ▶ Manage drug inventory levels, ordering medications and supplies for replenishment.
- ▶ Design program that track sales, ICL, Expiry and stock.
- ▶ Design of tool to generate inter stationary transfers to distribute over stock and minimize expiry value.

EDUCATION

Pharmacy Science

TANTA UNIVERSITY - EGYPT

February 2007 to February 2013

SKILLS

Computer Skills

- ▶ Microsoft Excel
- ▶ Microsoft Access
- ▶ Microsoft PowerPoint
- ▶ SQL
- ▶ Visual Studio VB.NET
- ▶ Oracle



Languages

- ▶ Arabic
- ▶ English

